

## Shared Housing and Client Messaging Process

### Shared Housing Client Benefits:

- move out of homelessness sooner
- choose your own housemate/s, make new friends
- find better quality housing with more living space
- move to a better neighborhood with more housing options
- decreased isolation / increased personal support network
- Only stay in shared housing for the life of the lease

### Shared Housing Dialouge - A Continuous Process

- What are your current housing goals?
- What barriers are keeping you out of housing?
- Where do you see yourself living in your next move to housing?

Active  
Listening



- What is your current income?
- What type of housing do you think you can afford?
- What is the housing market reality?
- Would shared housing be a realistic option to consider? (Review client benefits?)

Reality Testing



- Is client accepting their income/reality choice?
- If not realistic, introduce shared housing budget tool. (Don't use budget tool if client accepts financial reality)

Assess Client  
Uptake of Info



- Explore all of the housing options we can help you with. "Would your life improve if you spent less money on rent?"
- It's your choice whether and when you choose the shared housing option.

Client Choice



- What could you do with extra money you save from living in shared housing? (define disposable income)
- How would more disposable income help you have a better quality of life?

Disposable \$



- What do you know about shared housing?
- Are you interested in this housing option?
- Is there anyone you know who you would like to live with?
- Can we help you find a housemate and housing?

Shared Living



## Shared Housing and Client Messaging Process

### Active Listening

Get clarity: Ask client to say more about their vision (i.e., what does your “own apartment” look like)? Affirm and underscore what the client says are their priorities (i.e, safety, traffic, a quiet home).

#### Ask Clients

- Get clarity: Ask client to say more about their vision, i.e., what does your “own apartment” look like?
- Affirm and underscore what the client says are their priorities (i.e, safety).

### Reality Testing

Determine income level and ask about fluctuations or other variables.

Recommend the client to work with the lowest end of projected income and identify opportunities to modify expenses.

#### Ask Clients

- What is your current income?
- What type of housing can you afford?
- What is the housing market reality?

### Reality Testing

Once actual income is established, assess the housing market realities. What housing options has the client seen advertised at their rent level? Introduce budget tool if client does not accept financial reality.

#### Ask Clients

- Lets explore all of our housing options
- How would your life improve if you spent less money on rent?

### Client Empowerment

Assure client they are not alone in the process. Repeat client’s stated interests and remind them and reassure these can be achieved even if temporarily in shared housing. Tread lightly however, and be realistic in regards to their income/rent.

#### Ask Clients

- Are you interested in exploring shared housing?
- Is there anyone you would like to live with?
- Can we help you find a housemate and apartment?